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Improving Human Productivity Through Software as a Service (SaaS)

PRESS RELEASE

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***Hill Country Payroll Supports Enterprise Environments with SaaS.com's Solution
Robust Solution Facilitates Hill Country Payroll's Growth Throughout Texas***

BRIDGEWATER, N.J. – May 27, 2008 – WebApps, Inc. a.k.a. SaaS.com, a leading provider of Software as a Service (SaaS) with a major push in Workforce Management Solutions, enables payroll service bureaus like Hill Country Payroll to meet the needs of clients of virtually any size. After recently partnering with SaaS.com, Hill Country Payroll is now even better equipped to work with clients from the small to mid size business (SMB) market to the booming corporate sector, both prominent throughout central Texas.

Contrary to its motto, "Everything is bigger in Texas," the state is a home to old world heritage, small town charms, and a small business market receiving a great deal of attention. With 13 years of experience serving SMBs and offering payroll processing, payroll tax preparation and payment, and automated time and attendance, Hill Country Payroll decided a new workforce management solution was necessary to better serve its larger clients, and facilitate growth throughout all of Texas.

Writ Baese, co-owner of Hill Country Payroll, commented, "We needed a new solution with additional features and functionality, specifically functionality necessary in an Enterprise environment. These new options will allow us to expand our client base and continue to efficiently serve our larger clients. We needed to satisfy requests for a more complete offering with flexibility and the ability for customization."

Especially big in central Texas is the ever-expanding business market. Being one of the fastest growing, best managed, major centers for economic development, many major organizations have chosen central Texas as a strategic location for their corporate headquarters. Baese decided that SaaS.com's solution was the right fit to work with such larger organizations more efficiently when he headed up the decision to join in a partnership.

"SaaS.com's software will allow us to meet the needs of our clients with 50 to 500 employees more effectively by offering the ability to more easily access their data and provide more customized options for managing time, including differentials, an accruals engine, and dynamic scheduling," stated Baese. "With a completely integrated timekeeping and payroll service, our clients will reduce their overall operating and administrative costs related to processing and managing time and payroll. Additionally, with SaaS.com's system, each client will reap the benefits of more dynamic management reporting and a set of tools that will much more effectively manage overall labor costs."

As a partner of SaaS.com, the accruals engine that Hill Country Payroll now provides not only has the ability to test accruals beforehand, it can also be rolled back to make adjustments after going live. Rolling back allows for policy review and changes, while keeping reports accurate,



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and eliminating what would have previously created hours of manual entry. The dynamic scheduling feature Baese referenced automatically generates schedules based on skill level, position and location.

“Several of our partners reach out to us specifically looking for a solution robust enough for Enterprise organizations, but scalable enough to tailor to the needs of SMBs,” commented Alexandra Quintero, Business Development Manager for SaaS.com. “Payroll service bureaus like Hill Country Payroll are the perfect example of how organizations can support virtually any size customer across a broad spectrum of industries with either our Enterprise Edition or Small Business Edition (SBE).”

About Hill Country Payroll

Hill Country Payroll, a regional provider of payroll processing services, sets itself apart by providing services expected from a small business along with the web-based tools, automation and continuity seen in a Fortune 500 organization. Established in 1995, Hill Country Payroll has the ability to tailor a solution that fits each client’s individual needs. Highlighted by PlatinumPay, its online payroll system, a wide range of options are available including Direct Deposit, Electronic Tax Filing, Employee Self Serve, and Automated Time and Attendance. PlatinumPay gives the control, security and convenience of updating all employee records, payroll and HRIS information from one centralized and secure web-based location - - www.HillCountryPayroll.com.

About SaaS.com

Formed in 2001, SaaS.com helps companies deliver both internal and consumer-facing applications as a service that are more intuitive, easier to deploy, and offer lower total cost of ownership. Two distinct business lines include a pre-existing set of Human Resource centric applications that are offered under a private-label model and a pure multi-application, multi-tenant delivery platform that can be coupled with industry-specific business logic and proprietary data to be delivered as a complete SaaS solution - - www.SaaS.com.

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